



## Increasing Human Effectiveness (IHE):

Building a High Performance Culture lays the foundation for developing organizational self-management and personal accountability.

Today's global competition requires that organizations, like yours, constantly change for the better or face serious threats in the market place. As many organizations attempt to implement continuous improvement programs, they hit a wall of resistance. **People either won't change or don't care to change.**

The new skills and knowledge necessary to improve an organization are not enough. Today, new, improved **attitudes and habits** are key to maximizing organizational effectiveness and achieving Succession Success<sub>SM</sub>.

Presented in a dynamic, highly interactive format, the IHE program provides your leaders, managers, and employee's tools to learn how to empower themselves and reach new heights of effectiveness in their professional and personal lives.

The IHE program will impact your organization by showing you how to:

Increasing Human Effectiveness Organization Benefits
Bring out the best in your people
How to motivate with integrity as you build a performance oriented culture
Develop a culture based on personal accountability and responsibility
Increase production
Embrace change
Develop a "can do" culture
Increase sales by learning how to look beyond the "No"

Individuals and organizations have tremendous potential to achieve and improve. Building a High Performance Culture

- Fosters personal accountability and develops self management skills.
- Assists people in managing accelerated change, without becoming a victim.
- Increases acceptance of new ideas and methods, creating a climate for achievement
- Prepares people to take risks, make better decisions and solve problems more effectively
- Provides techniques for motivating oneself and others with dignity
- Demonstrates the importance of approaching tasks on an "I want to" instead of an "I have to" basis

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